

PRACTICE SUMMARY SHEET

CODE NUMBER KS197

GENERAL LOCATION SW Kansas City area

YEAR ESTABLISHED 2004 YEARS OPERATED BY THIS DOCTOR six

YEARS OPERATED AT THIS LOCATION six

SIZE OF SPACE 2100 sq. ft. NUMBER OF OPERATORIES Three

RENT \$944 UTILITIES \$430

CONDITION OF THE EQUIPMENT Newer, digital radiography

STAFF Three full time assistants, one Front Desk/ Treatment Coordinator, one admin. assistant

TOTAL FILES 4853 PATIENTS IN RECALL NEW PATIENTS/MO 11
HYGIENE REVENUE \$

ACTIVE FILES 18 MONTHS 1589

FEES Average

AVAILABLE CASH AFTER ADJUSTMENTS \$284,177

SPECIALTIES REFERRED OUT Molar endo, ortho, some extractions

ASKING PRICE \$403,000

ESTIMATED ASSET ALLOCATION*

Building and Land	N/A
Equipment and Furnishings	\$ 90,000.00
Instruments	\$ 10,000.00
Supplies (Dental & Office)	\$ 10,000.00
Leasehold Improvements	N/A
Accounts Receivables	Not included
Space Lease	N/A
Intangibles, (records, goodwill, covenant, management contract)	\$293,000.00

ANNUAL COLLECTIONS

	2008	\$ 533,666
	2009	\$ 573,209
	2010	\$ 573,868

PRACTICE TOTAL \$403,000.00

COMMENTS This opportunity represents the best of both worlds in that the office is located in a small town and yet is only a few minutes from big city amenities. The location is easily accessible and well known in the community. The practice was founded by the seller in 2004 and has consistent growth and revenues.

This information has been provided by the seller and is deemed reliable but has not been verified by EMA Dental Practice Sales and should be verified by the purchaser.

** Asset allocations are merely an estimate for discussion purposes and may be changed by the accountants, and are based on the summation of the assets method of analysis.*